

UNDERSTANDING BEHAVIOURS TO ENHANCE TEAM PERFORMANCE

Overview:

What makes people behave the way they do? What makes people get on or not? What makes people be good/bad at certain tasks? Why do some people take time to consider actions whereas others dive straight in?

These questions can be answered much better if you understand the make-up of your team. Analyser, drivers, amiables or expressive - none are right or wrong but understanding where different people in your team sit will help you to understand what tasks they would be better suited to. It will also help to understand how to get the best out of your team - drivers are very different to amiables so you may have to 'deal' with them differently to get the best results.

A good team will generally be made up of different styles - all amiables would be a very nice place but would not necessarily make any decisions at risk of offending.

To ensure everyone gets along, understanding each other & how to work together to get the best out of each other, supporting each others preferred style, will enhance your team's performance.

Who should attend?

Whilst this session can be delivered to a group of manager's as a locality session, it is best delivered within a team environment.

Note: Team questionnaires can be completed prior to the session being delivered. This information then forms the basis of the seminar, information can be anonymised, however, it is likely that most staff will want to know what type they are & what type others perceive them as.

How will this course benefit you?

This fun but serious seminar is a great basis for good team working, an opportunity for your staff to get to understand/support each other better which in turn will develop a more stable, productive team. This session is perfect for any team, good or not so good!

Course Programme/Agenda:

- Recognise the different behaviour types
- Understand how to support & work with different types
- Reviewing & interpreting individual results
- Action planning - what can be done differently to enhance the team efficiencies

Course Duration:

Half-day seminar

Contact Details:

Website : www.insightsol.co.uk

Telephone: 01527 557407

Email: info@insightsol.co.uk

Agenda's mainly apply to off-the-shelf seminar sessions - for on-site training all topics are tailored entirely to meet the needs of your practice.

For information on dates & costs, or for any further information please contact us.